



## Q4, 2022 Ohio Member Survey Results

1. About the economy in general, do you think that six months from now business conditions will be better than they are now, about the same, or worse?
  - Much Better than they are now 31%
  - Better than they are now 5%
  - About the same as they are now 3%
  - Worse than they are now 51%
  - Much Worse than they are now 10%
  - I'm not sure
  
2. What is the single most important problem facing your business today?
  - Inflation 48%
  - Staffing Shortage 28%
  - Supply Chain Disruption 12%
  - Lack of Credit/Need to Borrow 1%
  - Taxes 6%
  - Other: \_\_\_\_\_ 5%
  
3. Have your average selling prices been raised in the past three months, and if so by how much?
  - 1- 5% 18%
  - 6 - 10% 32%
  - 10 - 15% 15%
  - 15 - 20% 3%
  - More than 20% 5%
  - Does not apply, have not raised prices 27%
  
4. In the next three months, do you plan to increase the average selling prices of your goods and/or services, and if so by how much?
  - 1- 5% 28%
  - 6 - 10% 31%
  - 10 - 15% 10%
  - 15 - 20% 2%
  - More than 20% 1%
  - Does not apply, not planning on raising prices
  
5. If you have filled or attempted to fill any job openings in the past three months, on average how many qualified applicants were there for the position(s)?
  - I have but did not get enough qualified applicants to fill open positions 47%
  - I have found enough qualified applicants to fill open positions 8%
  - I have not needed to hire in the past three months 27%

- Does not apply or I do not have any employees 18%
6. In the next three months, do you expect to increase, decrease, or maintain the total number of people working for you?
- Increase, I do plan to hire 36%
  - Decrease, I plan to layoff some employees 4%
  - Maintain the employees I have currently 48%
  - Does not apply or I do not have any employees 12%
7. Do you hire for any positions that required a college or advanced degree?
- Yes 15%
  - No 72%
  - Does not apply or I do not have any employees 13%
8. Do you hire for any positions that require a state license or certificate?
- Yes 21%
  - No 66%
  - Does not apply or I do not have any employees 13%
9. Do you hire for any positions that require those trained in the skilled trades?
- Yes 42%
  - No 44%
  - Does not apply or I do not have any employees 14%
10. Over the past three months, did you increase the average employee wages, and if so by how much?
- Increased wages by 1- 5% 23%
  - Increased wages by 6 - 10% 16%
  - Increased wages by 10 - 15% 5%
  - Increased wages by more than 15% 5%
  - I have not increased employee wages 37%
  - Does not apply or I do not have any employees 14%
11. Do you plan to change average employee wages during the next three months and if so by how much?
- Increase wages by 1- 5% 29%
  - Increase wages by 6 - 10% 14%
  - Increase wages by 10 - 15% 4%
  - Increase wages by more than 15% 1%
  - I do not plan to increase wages 37%
  - Does not apply or I do not have any employees 15%
12. Does your company offer any childcare/adultcare benefits, and if so what kind?
- We do not offer any additional childcare/adultcare benefits 77%
  - We offer onsite or offsite childcare/adultcare services 1%

- We offer paid time off for parents or caregivers 1%
- We offer flexible work schedules to accommodate for childcare/adultcare 8%
- We work with employees on an individual basis 13%

13. Do you offer health insurance to your employees?

- No, we do not offer health insurance to employees 42%
- Yes, we offer health insurance to all employees 35%
- Yes, we offer health insurance to a select number of qualifying employees 8%
- Yes, we provide for a Health Savings Account (HSA) or other financial assistance to cover healthcare 2%
- I am self-employed and I cover myself and my family 7%
- Most if not all employees receive health insurance coverage elsewhere 6%

14. If you cover health insurance, in the last year has the cost of your premiums changed?

- Increased 75%
- Decreased 1%
- Stayed about the same 24%